

Message Text

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PAGE 01 JAKART 06267 132141Z

ACTION EB-07

INFO OCT-01 EA-07 ISO-00 FEA-01 ERDA-05 AID-05 CEA-01

CIAE-00 COME-00 EPG-02 DODE-00 FPC-01 H-01 INR-07

INT-05 L-03 NSAE-00 NSC-05 OMB-01 PM-04 USIA-06

OES-07 SP-02 SS-15 STR-04 TRSE-00 ACDA-07 /097 W

-----140942Z 111498 /11

R 130930Z MAY 77

FM AMEMBASSY JAKARTA

TO SECSTATE WASHDC 1055

INFO AMEMBASSY MANILA

LIMITED OFFICIAL USE JAKARTA 6267

E.O. 11652: N/A

TAGS: ENRG, ID

SUBJECT: PERTAMINA CRUDE DEALS; GULF OIL AND PNOC

1. PERTAMINA HAS BEEN DISCUSSING SEPARATELY TWO IMPORTANT CRUDE DEALS THIS WEEK WITH GULF OIL AND PHILIPPINES NATIONAL OIL COMPANY. RESULTS THUS FAR ARE MIXED: GULF IS ABOUT TO SIGN MAJOR DEAL WHILE PNOC AND PERTAMINA ARE ARGUING OVER DETAILS.

2. GULF DEAL INVOLVES POSSIBLE PURCHASE OF UP TO 20,000 B/D OF MINAS CRUDE. CONTRACT FOR FIRST TRANCHE, 10,000 B/D, SHOULD BE SIGNED O/A JUNE 1. GULF REPORTS OFFICIAL SELLING PRICES INVOLVED--\$13.55/B. CRUDE WILL BE DELIVERED TO JAPANESE BUYER. SALE IS OUTCOME OF JAKARTA VISIT BY H.I. GOODMAN, PRESIDENT OF GULF'S MARKETING AFFILIATE, LAST MONTH.

3. PNOC PURCHASE INVOLVES 15,700 B/D OF WALIO (IRAN JAYA) CRUDE. PNOC'S SUPPLY MANAGER REPORTS HAVING "ROUGH TIME" IN NEGOTIATIONS WITH PERTAMINA. DISCUSSIONS ARE BOGGING DOWN OVER TECHNICAL ISSUES LIKE PENALTIES FOR

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UNDERLIFTING NOMINATED ENTITLEMENTS. REPORTEDLY, NO PRICING DISCOUNTS INVOLVED.
NEWSOM

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: PETROLEUM INDUSTRY, CONTRACTS
Control Number: n/a
Copy: SINGLE
Sent Date: 13-May-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977JAKARTA06267
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Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770170-0926
Format: TEL
From: JAKARTA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770563/aaaacblo.tel
Line Count: 58
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Litigation History:
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Office: ACTION EB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
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Previous Handling Restrictions: n/a
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Retention: 0
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Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2539722
Secure: OPEN
Status: NATIVE
Subject: PERTAMINA CRUDE DEALS: GULF OIL AND PNOC
TAGS: ENRG, ID, PERTAMINA, GULF OIL
To: STATE
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/2f783895-c288-dd11-92da-001cc4696bcc
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